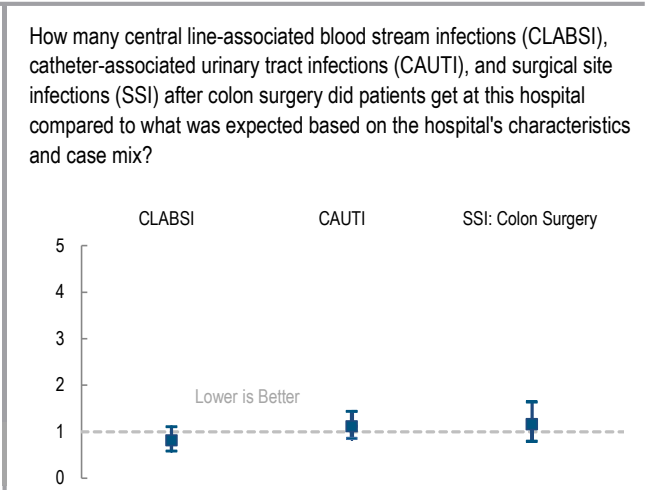
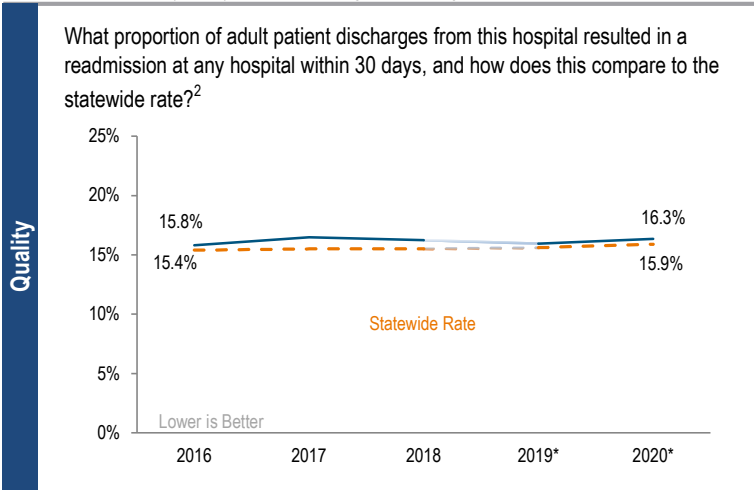
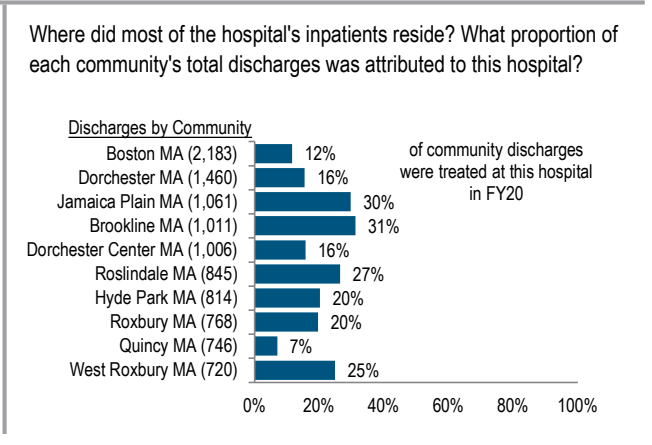
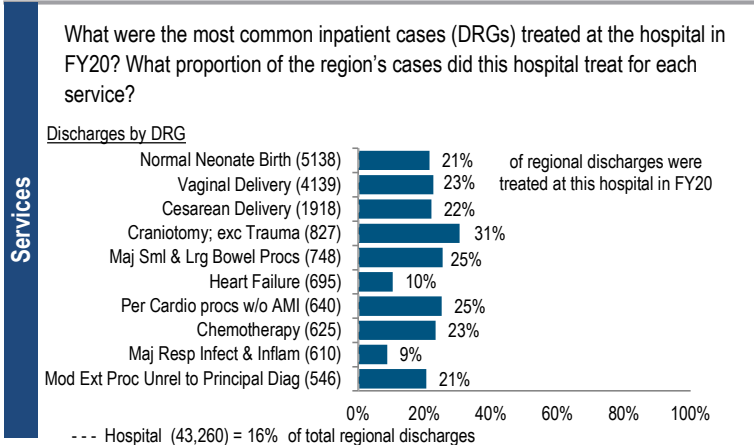


Brigham and Women's Hospital is a non-profit academic medical center (AMC) located in the Metro Boston region. At 891 staffed beds, it is the second-largest hospital in Massachusetts and one of nine organ transplant centers in the state. It is a member of Mass General Brigham. Between FY16 and FY20, the volume of inpatient discharges at the hospital decreased by 8.0% compared to a median decrease of 8.8% at AMCs. Outpatient visits increased 10.1% for the hospital between FY16 and FY20, compared to a median decrease of 16.2% at AMCs. It earned a profit each year from FY16 to FY20, with a 2.4% total margin in FY20 compared to the AMC median total margin of 4.2%.

<b>At a Glance</b>	<b>Overview / Size</b>		<b>Payer Mix</b>	
	Hospital System Affiliation:	Mass General Brigham	Public Payer Mix <sup>1</sup> :	55.0% non-HPP Hospital
	Hospital System Surplus (Deficit) in FY20:	\$263,515,000	CY19 Commercial Statewide Relative Price:	1.389
	Change in Ownership (FY16-20):	Not Applicable	Top 3 Commercial Payers:	Blue Cross Blue Shield Harvard Pilgrim AllWays
	Total Staffed Beds:	891, 2nd largest acute hospital		
	% Occupancy:	80.4%, < cohort avg. (84%)		
	Trauma Center Designation:	Adult: Level 1		
	Case Mix Index:	1.72, > cohort avg. (1.63); > statewide (1.16)		
	<b>Financial</b>		<b>Utilization</b>	
	Inpatient NPSR per CMAD:	\$18,590	Inpatient Discharges in FY20:	43,260
Change FY19-FY20:	3.1%	Change FY19-FY20:	-9.6%	
Inpatient Outpatient Revenue in FY20:	56%:44%	Emergency Department Visits in FY20:	51,803	
Change FY19-FY20:	-10.8%	Change FY19-FY20:	-16.1%	
Outpatient Revenue in FY20:	\$835,684,461	Outpatient Visits in FY20:	615,174	
Change FY19-FY20:	-10.8%	Change FY19-FY20:	-9.9%	
Total Revenue in FY20:	\$3,218,854,000			
COVID Funding Included in Total Revenue:	\$96,575,000	<b>Quality</b>		
Total Surplus (Deficit) in FY20:	\$77,545,000	Readmission Rate in FY20:	16.3%	
		Change FY19-FY20 (percentage points):	0.4	
		Early Elective Deliveries Rate:	5.4%	



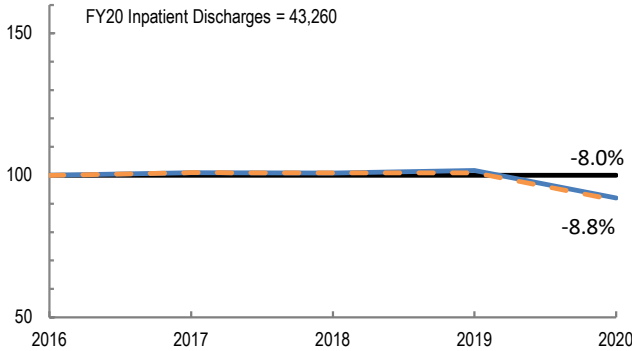
# 2020 HOSPITAL PROFILE: BRIGHAM AND WOMEN'S HOSPITAL

Cohort: Academic Medical Center

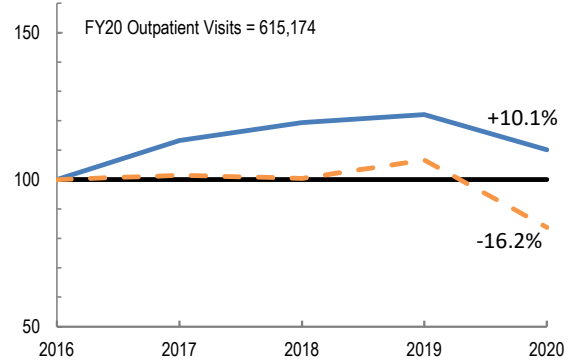


Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY16, and how does this compare to the hospital's peer cohort median? (FY16=100)

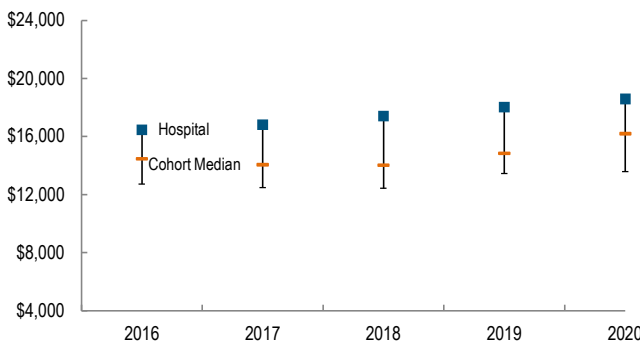


How has the volume of the hospital's outpatient visits changed compared to FY16, and how does this compare to the hospital's peer cohort median? (FY16=100)

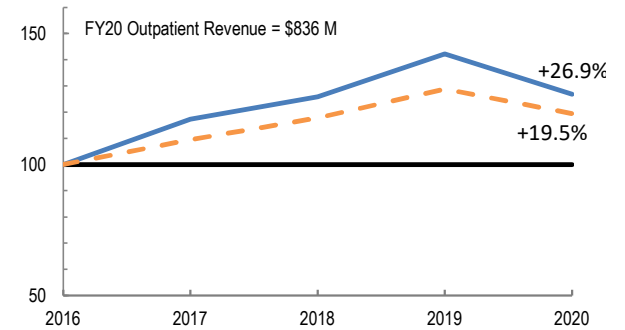


Patient Revenue Trends

What was the hospital's net inpatient service revenue<sup>3</sup> per case mix adjusted discharge between FY16 and FY20, and how does this compare to the hospital's peer cohort median?



How has the hospital's net outpatient revenue<sup>3</sup> changed compared to FY16, and how does this compare to the hospital's peer cohort median? (FY16=100)



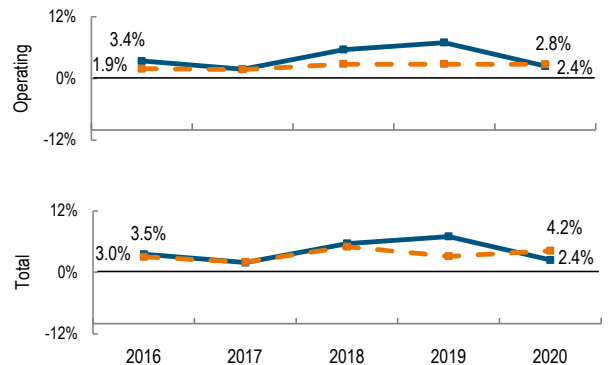
Financial Performance

How have the hospital's total revenue and costs changed between FY16 and FY20? (COVID funding affects FY20 only)

**Revenue, Cost, & Profit/Loss (in millions)**

FY	2016	2017	2018	2019	2020
<b>Operating Revenue</b>	\$ 2,730.5	\$ 2,935.8	\$ 3,096.2	\$ 3,252.9	\$ 3,218.2
<b>COVID Funding Included in Operating Revenue</b>					\$ 96.6
<b>Non-Operating Revenue<sup>4</sup></b>	\$ 1.0	\$ 3.2	\$ (0.7)	\$ 0.7	\$ 0.7
<b>Total Revenue</b>	\$ 2,731.5	\$ 2,938.9	\$ 3,095.6	\$ 3,253.5	\$ 3,218.9
<b>Total Costs</b>	\$ 2,637.1	\$ 2,883.1	\$ 2,922.5	\$ 3,024.4	\$ 3,141.3
<b>Total Profit (Loss)</b>	\$ 94.4	\$ 55.9	\$ 173.0	\$ 229.1	\$ 77.5

What were the hospital's total margin and operating margins between FY16 and FY20, and how do these compare to the hospital's peer cohort medians? (Note: FY20 margins include COVID funding)



For descriptions of the metrics, please see the technical appendix.

<sup>1</sup> High Public Payer Hospitals (HPP) reported a minimum of 63% of gross patient service revenue from public payers.

<sup>2</sup> For 2019 and 2020 readmission rates, a new methodology was used. These rates may not be comparable to earlier years. For more information, please see: <https://www.chiamass.gov/assets/docs/r/pubs/2022/Readmissions-Technical-Appendix-2011-2020.pdf>

<sup>3</sup> Effective FY 2020 supplemental revenue is not included in net patient service revenue for all hospitals. Prior to FY 2020, reporting of supplemental revenue varied by hospital.

<sup>4</sup> There was an accounting change adopted by most hospitals beginning in FY 2020 in which unrealized gains and losses on investments are now recognized as non-operating income