

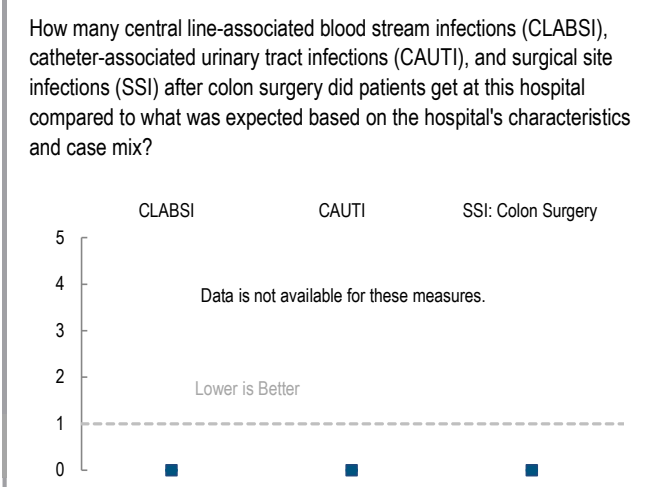
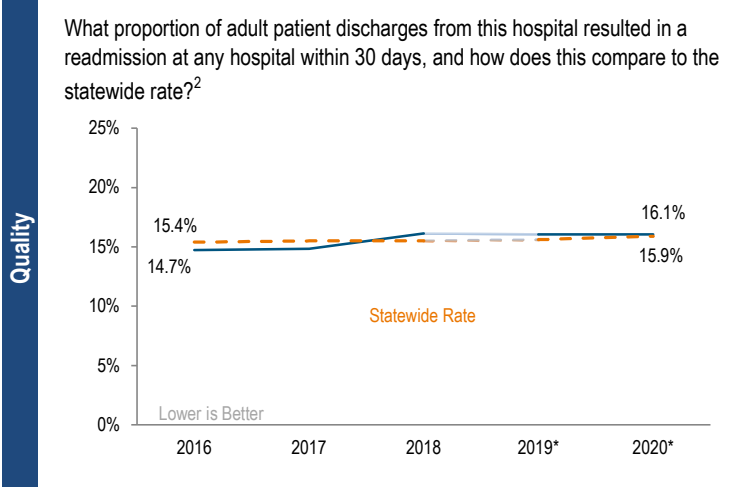
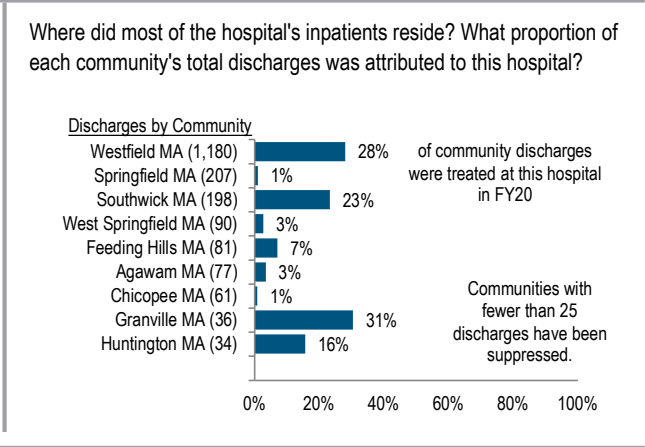
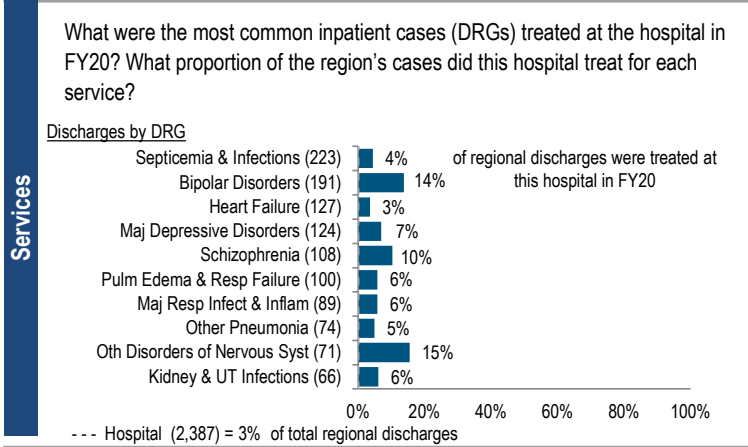
BAYSTATE NOBLE HOSPITAL

2020 Hospital Profile

Westfield, MA
Community-High Public Payer Hospital
Western Massachusetts

Baystate Noble Hospital is a non-profit community-High Public Payer (HPP) hospital located in the Western Massachusetts region. It is a member of Baystate Health and qualifies as a High Public Payer (HPP). Between FY16 and FY20, inpatient discharges at the hospital decreased 21.2% compared to a median decrease of 7.6% at cohort hospitals, while outpatient visits decreased 34.2% compared to a median decrease of 15.2% at cohort hospitals. Baystate Noble reported a loss of \$10.1 million in FY20 after reporting a loss of \$9.6 million in FY19. In FY20 Baystate Noble reported a total margin of -18.7% compared to its peer cohort median of 4.0%.

At a Glance	Overview / Size		Payer Mix	
	Hospital System Affiliation:	Baystate Health	Public Payer Mix ¹ :	69.8% HPP Hospital
	Hospital System Surplus (Deficit) in FY20:	\$44,236,000	CY19 Commercial Statewide Relative Price:	0.736
	Change in Ownership (FY16-20):	Not Applicable	Top 3 Commercial Payers:	Blue Cross Blue Shield Health New England Cigna
	Total Staffed Beds:	91, among the smaller acute hospitals		
	% Occupancy:	42.6%, < cohort avg. (63%)		
	Trauma Center Designation:	Not Applicable		
	Case Mix Index:	0.98, < cohort avg. (1.00); < statewide (1.16)		
	Financial		Utilization	
	Inpatient NPSR per CMAD:	\$10,495	Inpatient Discharges in FY20:	2,387
Change FY19-FY20:	9.9%	Change FY19-FY20:	-9.6%	
Inpatient Outpatient Revenue in FY20:	31%:69%	Emergency Department Visits in FY20:	23,280	
Change FY19-FY20:		Change FY19-FY20:	-15.7%	
Outpatient Revenue in FY20:	\$22,512,739	Outpatient Visits in FY20:	28,316	
Change FY19-FY20:	-20.0%	Change FY19-FY20:	-14.1%	
Total Revenue in FY20:	\$54,183,000	Quality		
COVID Funding Included in Total Revenue:	\$3,586,000	Readmission Rate in FY20:	16.1%	
Total Surplus (Deficit) in FY20:	-\$10,115,000	Change FY19-FY20 (percentage points):	0.0	
		Early Elective Deliveries Rate:	Not Applicable	



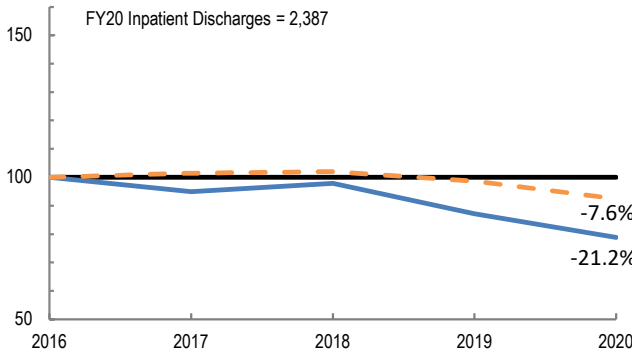
2020 HOSPITAL PROFILE: BAYSTATE NOBLE HOSPITAL

Cohort: Community-High Public Payer Hospital

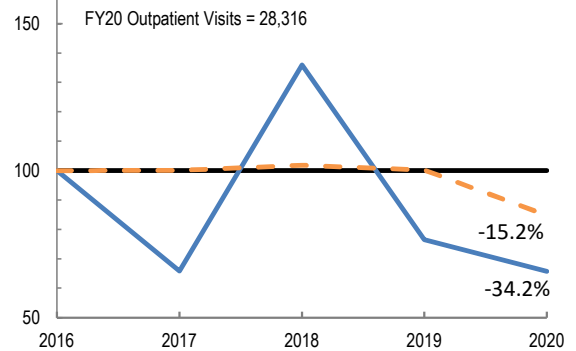


Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY16, and how does this compare to the hospital's peer cohort median? (FY16=100)

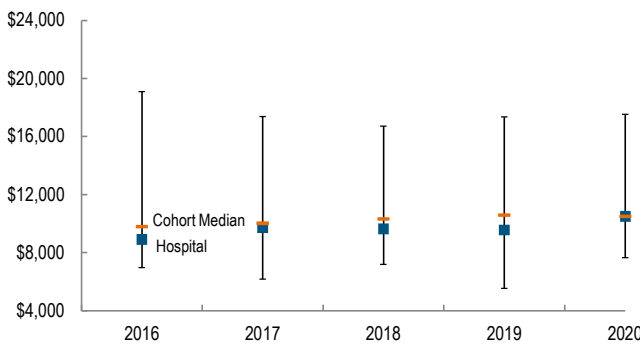


How has the volume of the hospital's outpatient visits changed compared to FY16, and how does this compare to the hospital's peer cohort median? (FY16=100)

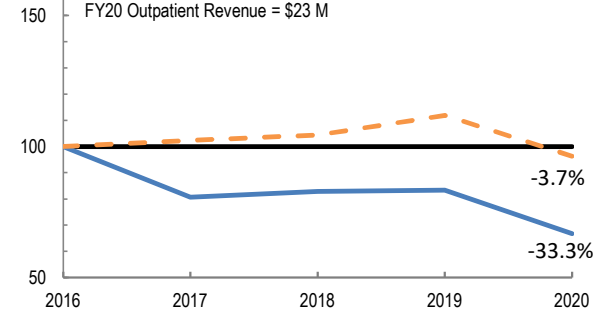


Patient Revenue Trends

What was the hospital's net inpatient service revenue³ per case mix adjusted discharge between FY16 and FY20, and how does this compare to the hospital's peer cohort median?



How has the hospital's net outpatient revenue³ changed compared to FY16, and how does this compare to the hospital's peer cohort median? (FY16=100)



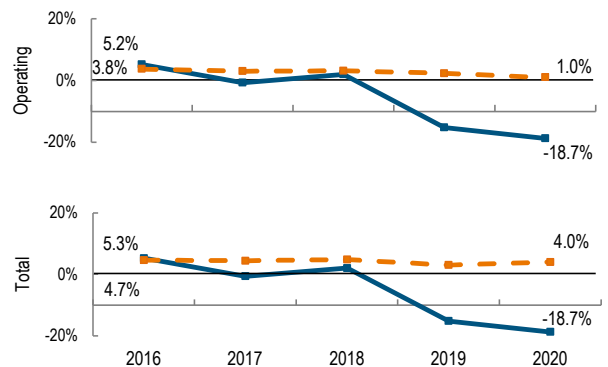
Financial Performance

How have the hospital's total revenue and costs changed between FY16 and FY20? (COVID funding affects FY20 only)

Revenue, Cost, & Profit/Loss (in millions)

FY	2016	2017	2018	2019	2020
Operating Revenue	\$ 61.1	\$ 56.6	\$ 58.4	\$ 62.9	\$ 54.2
COVID Funding Included in Operating Revenue					\$ 3.6
Non-Operating Revenue⁴	\$ 0.1	\$ 0.1	\$ 0.0	\$ (0.0)	\$ 0.0
Total Revenue	\$ 61.2	\$ 56.7	\$ 58.4	\$ 62.9	\$ 54.2
Total Costs	\$ 57.9	\$ 57.0	\$ 57.2	\$ 72.4	\$ 64.3
Total Profit (Loss)	\$ 3.3	\$ (0.3)	\$ 1.2	\$ (9.6)	\$ (10.1)

What were the hospital's total margin and operating margins between FY16 and FY20, and how do these compare to the hospital's peer cohort medians? (Note: FY20 margins include COVID funding)



For descriptions of the metrics, please see the technical appendix.

¹ High Public Payer Hospitals (HPP) reported a minimum of 63% of gross patient service revenue from public payers.

² For 2019 and 2020 readmission rates, a new methodology was used. These rates may not be comparable to earlier years. For more information, please see: <https://www.chiamass.gov/assets/docs/r/pubs/2022/Readmissions-Technical-Appendix-2011-2020.pdf>

³ Effective FY 2020 supplemental revenue is not included in net patient service revenue for all hospitals. Prior to FY 2020, reporting of supplemental revenue varied by hospital.

⁴ There was an accounting change adopted by most hospitals beginning in FY 2020 in which unrealized gains and losses on investments are now recognized as non-operating income