

# Coolley Dickinson Hospital

## 2021 Hospital Profile

### OVERVIEW

City/Town:	Northampton, MA
Region:	Western Massachusetts
Hospital Type:	Community-High Public Payer Hospital
Total Staffed Beds in HFY21:	151, Mid-Size Hospital
Hospital System Affiliation:	Mass General Brigham
Hospital System Surplus (Deficit) in HFY21:	\$3,162,199,000
Change in Ownership HFY17-HFY21:	Not Applicable

Tax Status:	Non-profit
Trauma Center Designation:	Not Applicable
Total FTE's in HFY21:	997.76
FY21 Case Mix Index:	0.96
Public Payer Mix <sup>2</sup> :	67.4%: HPP Hospital
Percent of Total GPSR - Medicare/Medicaid/Commercial:	49% / 12% / 26%
CY20 Commercial Statewide Relative Price:	0.98

### FINANCIAL

#### GROSS AND NET PATIENT SERVICE REVENUES (GPSR & NPSR)

	HFY17	HFY18	HFY19	HFY20	HFY21
Inpatient GPSR	\$143.9M	\$149.1M	\$162.8M	\$136.4M	\$157.5M
Outpatient GPSR	\$310.8M	\$318.7M	\$356.2M	\$354.9M	\$452.5M
Total GPSR	\$454.7M	\$467.7M	\$519.1M	\$491.3M	\$610.0M
Inpatient NPSR per CMAD	\$9,443	\$10,570	\$11,341	\$8,476	\$9,150
Inpatient NPSR	\$57.6M	\$66.3M	\$74.0M	\$51.6M	\$58.4M
Outpatient NPSR	\$120.0M	\$114.4M	\$125.7M	\$134.0M	\$167.9M

#### REVENUE & EXPENSES

	HFY17	HFY18	HFY19	HFY20	HFY21
Operating Revenue	\$183.0M	\$184.5M	\$204.1M	\$199.6M	\$236.0M
Non-Operating Revenue <sup>4</sup>	\$4.2M	\$2.8M	\$2.5M	\$0.2M	\$0.1M
COVID Funding Included in Operating Revenue <sup>5</sup>	-	-	-	\$9.1M	\$4.8M
Total Revenue	\$187.3M	\$187.2M	\$206.6M	\$199.8M	\$236.1M
Total Expenses	\$182.4M	\$187.9M	\$191.0M	\$200.6M	\$211.1M
Total Surplus (Deficit)	\$4.9M	(\$0.6M)	\$15.7M	(\$0.8M)	\$25.0M
Operating Margin	0.3%	(1.8%)	6.4%	(0.5%)	10.6%
Non-Operating Margin	2.3%	1.5%	1.2%	0.1%	0.0%
Total Margin	2.6%	(0.3%)	7.6%	(0.4%)	10.6%

#### SOLVENCY AND LIQUIDITY

	HFY17	HFY18	HFY19	HFY20	HFY21
Total Net Assets or Equity	\$6.3M	\$23.7M	\$52.3M	\$39.8M	\$41.7M
Current Ratio	0.8	0.6	0.8	0.7	0.7
Debt Service Coverage Ratio	2.6	2.2	4.6	2.0	5.8
Cash Flow to Total Debt	21.0%	15.4%	40.7%	11.7%	40.8%
Equity Financing Ratio	5.7%	17.7%	38.1%	24.9%	27.5%
Average Age of Plant	15.0	8.0	9.0	10.0	11.0

### UTILIZATION

Licensed Beds in HFY21:	151
Available Beds in HFY21:	151
Staffed Beds in HFY21:	151
HFY21 Percentage Occupancy:	55.2%
Inpatient Discharges in HFY21:	6,663
Change HFY20-HFY21:	3.8%
Percent of Total Region Discharges in HFY21:	7.2%
Percent of Statewide Total Discharges in HFY21:	<1%
Inpatient Days in HFY21:	30,420
Change HFY20-HFY21:	8.7%
Percent of Total Region Inpatient Days in HFY21:	6.6%
Percent of Statewide Total Inpatient Days in HFY21:	<1%
Average Length of Stay in HFY21:	4.57
Change HFY20-HFY21:	4.8%
Emergency Department Visits in HFY21:	31,736
Change HFY20-HFY21:	9.6%
Percent of Total Region Emergency Department Visits in HFY21:	9.1%
Percent of Statewide Total Emergency Department Visits in HFY21:	1.2%
Outpatient Visits in HFY21:	42,042
Change HFY20-HFY21:	3.0%

#### TOP DISCHARGES BY INPATIENT CASE (DRG) IN FY21

Inpatient Case (DRG) <sup>6</sup>	Discharges	Percent of Total Hospital Discharges
Normal Neonate Birth	568	8.60%
Vaginal delivery	416	6.30%
Septicemia & Disseminated Infections	374	5.66%
Major Resp Infect & Inflam	252	3.81%
Heart failure	252	3.81%
Knee joint replacement	219	3.31%
Hip joint replacement	189	2.86%
Major Depressive Disorders	184	2.78%
Cesarean delivery	170	2.57%
Bipolar disorders	155	2.34%

#### TOP DISCHARGES BY COMMUNITY IN FY21

Community <sup>6</sup>	Discharges	Percent of Total Community Discharges
Northampton, MA	903	66%
Amherst, MA	891	59%
Easthampton, MA	795	48%
Florence, MA	528	59%
Hadley, MA	343	65%
Leeds, MA	206	71%
Southampton, MA	188	34%
Belchertown, MA	185	13%
Holyoke, MA	171	3%
South Hadley, MA	160	9%

For descriptions of the metrics, please see the technical appendix.

<sup>1</sup> Data from the FY2017 through FY2021 CHIA Cost Reports and Financial Statements.

<sup>2</sup> High Public Payer Hospitals (HPP) reported a minimum of 63% of gross patient service revenue from public payers.

<sup>3</sup> Effective FY 2020 supplemental revenue is not included in net patient service revenue for all hospitals. Prior to FY 2020, reporting of supplemental revenue varied by hospital.

<sup>4</sup> There was an accounting change adopted by most hospitals beginning in FY 2020 in which unrealized gains and losses on investments are now recognized as non-operating income.

<sup>5</sup> Federal and State COVID-19 relief funding was distributed to hospitals as part of the Coronavirus Aid, Relief, and Economic Security (CARES) Act beginning in FY2020. A portion of this funding was reported as operating revenue.

<sup>6</sup> Inpatient cases and communities with less than 25 discharges have been omitted from the Top Discharges by Inpatient Case (DRG) and Top Discharges by Community charts.