

Mercy Medical Center

2021 Hospital Profile

OVERVIEW

City/Town:	Springfield, MA
Region:	Western Massachusetts
Hospital Type:	Community-High Public Payer Hospital
Total Staffed Beds in HFY21:	291, Large Hospital
Hospital System Affiliation:	Trinity Health
Hospital System Surplus (Deficit) in HFY21:	\$3,851,973,980
Change in Ownership HFY17-HFY21:	Not Applicable

Tax Status:	Non-profit
Trauma Center Designation:	Not Applicable
Total FTE's in HFY21:	1,185.00
FY21 Case Mix Index:	1.07
Public Payer Mix ² :	77.8%: HPP Hospital
Percent of Total GPSR - Medicare/Medicaid/Commercial:	50% / 25% / 21%
CY20 Commercial Statewide Relative Price:	0.83

FINANCIAL

GROSS AND NET PATIENT SERVICE REVENUES (GPSR & NPSR)

	HFY17	HFY18	HFY19	HFY20	HFY21
Inpatient GPSR	\$272.7M	\$284.6M	\$305.9M	\$279.9M	\$249.2M
Outpatient GPSR	\$330.8M	\$330.1M	\$395.0M	\$389.5M	\$421.7M
Total GPSR	\$603.5M	\$614.7M	\$700.9M	\$669.4M	\$671.0M
Inpatient NPSR per CMAD	\$10,379	\$9,733	\$9,703	\$9,767	\$9,215
Inpatient NPSR	\$153.0M	\$148.3M	\$158.2M	\$141.8M	\$120.2M
Outpatient NPSR	\$133.8M	\$135.1M	\$143.5M	\$140.6M	\$165.5M

REVENUE & EXPENSES

	HFY17	HFY18	HFY19	HFY20	HFY21
Operating Revenue	\$295.1M	\$300.1M	\$317.1M	\$334.9M	\$319.6M
Non-Operating Revenue ⁴	\$2.7M	\$0.1M	\$1.1M	\$4.2M	\$17.3M
COVID Funding Included in Operating Revenue ⁵	-	-	-	\$32.1M	(\$3.4M)
Total Revenue	\$297.8M	\$300.2M	\$318.2M	\$339.0M	\$336.9M
Total Expenses	\$286.5M	\$312.8M	\$331.5M	\$346.9M	\$321.1M
Total Surplus (Deficit)	\$11.3M	(\$12.6M)	(\$13.3M)	(\$7.8M)	\$15.8M
Operating Margin	2.9%	(4.2%)	(4.5%)	(3.5%)	(0.4%)
Non-Operating Margin	0.9%	0.0%	0.3%	1.2%	5.1%
Total Margin	3.8%	(4.2%)	(4.2%)	(2.3%)	4.7%

SOLVENCY AND LIQUIDITY

	HFY17	HFY18	HFY19	HFY20	HFY21
Total Net Assets or Equity	\$166.7M	\$155.6M	\$157.5M	\$150.1M	\$199.5M
Current Ratio	4.3	4.1	4.5	2.6	1.8
Debt Service Coverage Ratio	6.0	0.3	0	1.1	5.1
Cash Flow to Total Debt	19.4%	(1.5%)	(2.5%)	1.1%	8.1%
Equity Financing Ratio	55.8%	54.5%	53.8%	47.6%	35.4%
Average Age of Plant	16.0	16.0	18.0	19.0	16.0

UTILIZATION

Licensed Beds in HFY21:	321
Available Beds in HFY21:	291
Staffed Beds in HFY21:	291
HFY21 Percentage Occupancy:	44.6%
Inpatient Discharges in HFY21:	12,168
Change HFY20-HFY21:	(18.6%)
Percent of Total Region Discharges in HFY21:	13.2%
Percent of Statewide Total Discharges in HFY21:	1.6%
Inpatient Days in HFY21:	47,385
Change HFY20-HFY21:	(29.2%)
Percent of Total Region Inpatient Days in HFY21:	10.4%
Percent of Statewide Total Inpatient Days in HFY21:	1.2%
Average Length of Stay in HFY21:	3.89
Change HFY20-HFY21:	(13.0%)
Emergency Department Visits in HFY21:	54,670
Change HFY20-HFY21:	(8.9%)
Percent of Total Region Emergency Department Visits in HFY21:	15.7%
Percent of Statewide Total Emergency Department Visits in HFY21:	2.1%
Outpatient Visits in HFY21:	217,970
Change HFY20-HFY21:	14.4%

TOP DISCHARGES BY INPATIENT CASE (DRG) IN FY21

Inpatient Case (DRG) ⁶	Discharges	Percent of Total Hospital Discharges
Normal Neonate Birth	902	7.95%
Vaginal delivery	699	6.16%
Septicemia & Disseminated Infections	684	6.03%
Opioid abuse & dependence	650	5.73%
Drug/Alcohol Abuse, Lama	576	5.07%
Major Resp Infect & Inflam	495	4.36%
Heart failure	420	3.70%
Alcohol abuse & dependence	306	2.69%
Cesarean delivery	259	2.28%
Procedures for obesity	197	1.73%

TOP DISCHARGES BY COMMUNITY IN FY21

Community ⁶	Discharges	Percent of Total Community Discharges
Springfield, MA	4,612	24%
Chicopee, MA	1,480	21%
West Springfield, MA	790	24%
Holyoke, MA	751	14%
Agawam, MA	512	23%
Westfield, MA	452	10%
Ludlow, MA	325	15%
East Longmeadow, MA	287	15%
Indian Orchard, MA	285	25%
Feeding Hills, MA	227	19%

For descriptions of the metrics, please see the technical appendix.

¹ Data from the FY2017 through FY2021 CHIA Cost Reports and Financial Statements.

² High Public Payer Hospitals (HPP) reported a minimum of 63% of gross patient service revenue from public payers.

³ Effective FY 2020 supplemental revenue is not included in net patient service revenue for all hospitals. Prior to FY 2020, reporting of supplemental revenue varied by hospital.

⁴ There was an accounting change adopted by most hospitals beginning in FY 2020 in which unrealized gains and losses on investments are now recognized as non-operating income.

⁵ Federal and State COVID-19 relief funding was distributed to hospitals as part of the Coronavirus Aid, Relief, and Economic Security (CARES) Act beginning in FY2020. A portion of this funding was reported as operating revenue.

⁶ Inpatient cases and communities with less than 25 discharges have been omitted from the Top Discharges by Inpatient Case (DRG) and Top Discharges By Community charts.

For more information, please contact:

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