

REHABILITATION HOSPITAL

2021 Hospital Profile

Rehabilitation hospitals provide intensive, post-acute rehabilitation services, such as physical, occupational, and speech therapy services. For Medicare payment purposes, hospitals are classified as rehabilitation hospitals if they provide more than 60% of their inpatient services to patients with one or more of 13 diagnoses listed in the federal regulations.

REHABILITATION HOSPITALS

Encompass Braintree Rehabilitation Hospital

Fairlawn Rehabilitation Hospital, an affiliate of Encompass Health

Spaulding Rehabilitation Hospital - Boston

Vibra Hospital of Southern Massachusetts

Whittier Rehabilitation Hospital - Westborough

Encompass New England Rehabilitation Hospital

Encompass Rehabilitation Hospital of Western Massachusetts

Spaulding Rehabilitation Hospital - Cape Cod

Whittier Rehabilitation Hospital - Bradford

REHABILITATION HOSPITAL COHORT: AT A GLANCE

Total Staffed Beds:	959 (18.1% of total non-acute hospital beds)
Median Percent Occupancy:	66.3% < median of all non-acute hospitals (76.6%)
Total Inpatient Days:	233,590 (16.2% of total non-acute hospital days)
Total Inpatient Discharges:	14,710 (26.4% of total non-acute hospital beds)
Average Public Payer Mix:	78.7% > average of all non-acute hospitals (69.8%)

Total GPSR:	\$993,939,948 (28.9% of total non-acute hospital GPSR)
Percent of Total GPSR - Medicare/Medicaid/Commercial:	56%/ 15%/ 22%
Inpatient GPSR:	\$742,976,113 (25.1% of total non-acute hospital IP GPSR)
Outpatient GPSR:	\$250,963,835 (52.2% of total non-acute hospital OP GPSR)

REHABILITATION HOSPITAL METRICS

INPATIENT DAYS

	HFY17	HFY18	HFY19	HFY20	HFY21
Encompass Braintree	33,351	34,444	35,540	36,543	37,183
Encompass New England	38,807	39,055	39,214	36,453	38,323
Fairlawn	28,820	27,718	29,427	27,786	25,526
HealthSouth Western	17,274	17,788	17,788	17,574	18,161
Spaulding Boston	44,756	44,863	45,337	44,702	44,393
Spaulding Cape Cod	14,631	14,876	14,869	15,311	15,981
Vibra Southeastern	22,168	21,586	23,248	22,616	21,762
Whittier Bradford	17,666	17,063	16,742	16,147	16,156
Whittier Westborough	17,682	16,988	17,244	16,041	16,105

AVERAGE LENGTH OF STAY (DAYS)

	HFY17	HFY18	HFY19	HFY20	HFY21
Encompass Braintree	13.2	13.1	13.5	14.3	14.5
Encompass New England	13.4	13.3	13.0	13.2	12.4
Fairlawn	13.4	12.0	12.4	13.1	13.6
HealthSouth Western	13.5	13.2	13.0	13.5	13.0
Spaulding Boston	20.4	20.9	21.7	21.0	19.7
Spaulding Cape Cod	13.1	14.1	13.7	14.8	15.8
Vibra Southeastern	44.6	39.3	36.1	40.8	35.0
Whittier Bradford	22.0	21.1	21.6	22.1	19.3
Whittier Westborough	19.1	17.8	20.9	17.8	15.3

OUTPATIENT VISITS

	HFY17	HFY18	HFY19	HFY20	HFY21
Encompass Braintree	58,668	47,217	38,859	26,906	27,975
Encompass New England	27,594	23,739	17,671	3,520	1
Fairlawn	8,573	8,398	7,526	2,918	0
HealthSouth Western	10,564	9,333	9,697	1,868	0
Spaulding Boston	312,846	349,259	376,899	284,348	368,588
Spaulding Cape Cod	112,597	118,759	133,379	97,759	127,189
Vibra Southeastern	2,399	1,677	1,590	272	0
Whittier Bradford	44,088	43,713	39,553	27,524	23,287
Whittier Westborough	15,781	16,180	13,318	8,309	10,597

NET INPATIENT REVENUE PER PATIENT DAY

	HFY17	HFY18	HFY19	HFY20	HFY21
Encompass Braintree	\$1,617	\$1,675	\$1,705	\$1,585	\$1,627
Encompass New England	\$1,527	\$1,585	\$1,654	\$1,694	\$1,781
Fairlawn	\$1,456	\$1,593	\$1,632	\$1,557	\$1,552
HealthSouth Western	\$1,479	\$1,497	\$1,593	\$1,629	\$1,741
Spaulding Boston	\$1,710	\$1,849	\$1,889	\$1,956	\$2,006
Spaulding Cape Cod	\$1,810	\$1,717	\$1,886	\$1,886	\$1,900
Vibra Southeastern	\$1,129	\$1,184	\$1,204	\$1,219	\$1,282
Whittier Bradford	\$1,281	\$1,401	\$1,386	\$1,518	\$1,564
Whittier Westborough	\$1,271	\$1,391	\$1,425	\$1,531	\$1,692

TOTAL NET OUTPATIENT REVENUE

	HFY17	HFY18	HFY19	HFY20	HFY21
Encompass Braintree	\$5.7M	\$5.0M	\$4.9M	\$3.3M	\$3.6M
Encompass New England	\$2.6M	\$2.2M	\$1.8M	\$0.4M	\$0.0M
Fairlawn	\$0.7M	\$0.7M	\$0.8M	\$0.3M	\$0.0M
HealthSouth Western	\$0.8M	\$0.7M	\$0.8M	\$0.2M	\$0.0M
Spaulding Boston	\$42.9M	\$47.6M	\$48.9M	\$43.7M	\$57.8M
Spaulding Cape Cod	\$15.5M	\$14.8M	\$16.5M	\$13.0M	\$17.0M
Vibra Southeastern	\$0.3M	\$0.2M	\$0.1M	\$0.0M	\$0.0M
Whittier Bradford	\$5.0M	\$5.3M	\$4.8M	\$3.2M	\$3.9M
Whittier Westborough	\$1.5M	\$1.3M	\$1.2M	\$0.7M	\$0.9M

TOTAL REVENUE, COST, AND PROFIT IN HFY21

	Operating Revenue	Total Revenue	Total Expenses	Income (Loss)	Total Margin
Encompass Braintree	\$64.4M	\$64.4M	\$53.5M	\$10.9M	16.9%
Encompass New England	\$68.4M	\$68.4M	\$53.7M	\$14.6M	21.4%
Fairlawn	\$39.7M	\$39.7M	\$34.0M	\$5.7M	14.4%
HealthSouth Western	\$31.7M	\$31.7M	\$24.3M	\$7.4M	23.3%
Spaulding Boston	\$164.2M	\$169.2M	\$180.3M	(\$11.0M)	(6.5%)
Spaulding Cape Cod	\$48.4M	\$48.4M	\$49.6M	(\$1.2M)	(2.5%)
Vibra Southeastern	\$30.3M	\$30.3M	\$29.0M	\$1.2M	4.1%
Whittier Bradford	\$30.8M	\$30.8M	\$30.4M	\$0.5M	1.5%
Whittier Westborough	\$29.7M	\$29.7M	\$25.5M	\$4.2M	14.1%

For descriptions of the metrics, please see the technical appendix.

¹ Data from the HFY2017 through HFY2021 CHIA Cost Reports.



For more information, please contact:

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