

Baystate Wing Hospital

2021 Hospital Profile

OVERVIEW

City/Town:	Palmer & Ware, MA
Region:	Western Massachusetts
Hospital Type:	Community-High Public Payer Hospital
Total Staffed Beds in HFY21:	68, Small Hospital
Hospital System Affiliation:	Baystate Health
Hospital System Surplus (Deficit) in HFY21:	\$133,149,000
Change in Ownership HFY17-HFY21:	Not Applicable

Tax Status:	Non-profit
Trauma Center Designation:	Not Applicable
Total FTE's in HFY21:	498.35
FY21 Case Mix Index:	1.02
Public Payer Mix ² :	70.0%: HPP Hospital
Percent of Total GPSR - Medicare/Medicaid/Commercial:	49% / 18% / 28%
CY20 Commercial Statewide Relative Price:	0.73

FINANCIAL

GROSS AND NET PATIENT SERVICE REVENUES (GPSR & NPSR)

	HFY17	HFY18	HFY19	HFY20	HFY21
Inpatient GPSR	\$51.1M	\$55.5M	\$55.1M	\$57.1M	\$69.0M
Outpatient GPSR	\$153.8M	\$140.3M	\$154.2M	\$146.7M	\$154.8M
Total GPSR	\$204.9M	\$195.8M	\$209.3M	\$203.8M	\$223.7M
Inpatient NPSR per CMAD	\$7,881	\$9,310	\$10,016	\$10,258	\$11,122
Inpatient NPSR	\$22.9M	\$30.4M	\$32.5M	\$33.4M	\$41.1M
Outpatient NPSR	\$57.4M	\$49.9M	\$50.1M	\$45.3M	\$46.9M

REVENUE & EXPENSES

	HFY17	HFY18	HFY19	HFY20	HFY21
Operating Revenue	\$86.4M	\$85.6M	\$87.2M	\$86.3M	\$97.5M
Non-Operating Revenue ⁴	\$1.2M	\$0.5M	\$0.2M	\$0.1M	\$1.6M
COVID Funding Included in Operating Revenue ⁵	-	-	-	\$3.4M	\$0.0M
Total Revenue	\$87.6M	\$86.1M	\$87.4M	\$86.4M	\$99.1M
Total Expenses	\$96.7M	\$90.5M	\$93.6M	\$93.7M	\$98.7M
Total Surplus (Deficit)	(\$9.1M)	(\$4.4M)	(\$6.2M)	(\$7.3M)	\$0.3M
Operating Margin	(11.7%)	(5.7%)	(7.3%)	(8.6%)	(1.2%)
Non-Operating Margin	1.4%	0.6%	0.2%	0.2%	1.6%
Total Margin	(10.3%)	(5.1%)	(7.1%)	(8.4%)	0.3%

SOLVENCY AND LIQUIDITY

	HFY17	HFY18	HFY19	HFY20	HFY21
Total Net Assets or Equity	\$50.8M	\$50.2M	\$42.9M	\$38.6M	\$43.8M
Current Ratio	1.0	1.2	1.1	1.0	1.1
Debt Service Coverage Ratio	(3.2)	1.9	0.6	(0.1)	3.9
Cash Flow to Total Debt	(6.8%)	3.1%	0.4%	(1.7%)	10.3%
Equity Financing Ratio	47.6%	47.9%	43.8%	36.7%	41.9%
Average Age of Plant	8.0	8.0	8.0	10.0	11.0

UTILIZATION

Licensed Beds in HFY21:	68
Available Beds in HFY21:	68
Staffed Beds in HFY21:	68
HFY21 Percentage Occupancy:	80.7%
Inpatient Discharges in HFY21:	3,620
Change HFY20-HFY21:	8.1%
Percent of Total Region Discharges in HFY21:	3.9%
Percent of Statewide Total Discharges in HFY21:	<1%
Inpatient Days in HFY21:	20,027
Change HFY20-HFY21:	17.3%
Percent of Total Region Inpatient Days in HFY21:	4.4%
Percent of Statewide Total Inpatient Days in HFY21:	<1%
Average Length of Stay in HFY21:	5.53
Change HFY20-HFY21:	8.4%
Emergency Department Visits in HFY21:	31,543
Change HFY20-HFY21:	(0.6%)
Percent of Total Region Emergency Department Visits in HFY21:	9.0%
Percent of Statewide Total Emergency Department Visits in HFY21:	1.2%
Outpatient Visits in HFY21:	131,924
Change HFY20-HFY21:	15.4%

TOP DISCHARGES BY INPATIENT CASE (DRG) IN FY21

Inpatient Case (DRG) ⁶	Discharges	Percent of Total Hospital Discharges
Septicemia & Disseminated Infections	457	12.70%
Heart failure	296	8.22%
Major Resp Infect & Inflam	198	5.50%
Major Depressive Disorders	159	4.41%
Bipolar disorders	131	3.64%
Respiratory Failure	104	2.89%
Organic Mental Health Disturbances	99	2.75%
Acute Kidney Injury	97	2.69%
Schizophrenia	92	2.55%
Cardiac Arrhythmia	91	2.52%

TOP DISCHARGES BY COMMUNITY IN FY21

Community ⁶	Discharges	Percent of Total Community Discharges
Ware, MA	492	38%
Palmer, MA	407	41%
Belchertown, MA	386	28%
Monson, MA	298	36%
Ludlow, MA	288	13%
Springfield, MA	241	1%
Wilbraham, MA	228	17%
West Brookfield, MA	119	26%
Three Rivers, MA	108	39%
Warren, MA	95	28%

For descriptions of the metrics, please see the technical appendix.

¹ Data from the FY2017 through FY2021 CHIA Cost Reports and Financial Statements.

² High Public Payer Hospitals (HPP) reported a minimum of 63% of gross patient service revenue from public payers.

³ Effective FY 2020 supplemental revenue is not included in net patient service revenue for all hospitals. Prior to FY 2020, reporting of supplemental revenue varied by hospital.

⁴ There was an accounting change adopted by most hospitals beginning in FY 2020 in which unrealized gains and losses on investments are now recognized as non-operating income.

⁵ Federal and State COVID-19 relief funding was distributed to hospitals as part of the Coronavirus Aid, Relief, and Economic Security (CARES) Act beginning in FY2020. A portion of this funding was reported as operating revenue.

⁶ Inpatient cases and communities with less than 25 discharges have been omitted from the Top Discharges by Inpatient Case (DRG) and Top Discharges By Community charts.