

# Berkshire Medical Center

## 2022 Hospital Profile

### OVERVIEW

City/Town:	Pittsfield, MA
Region:	Western Massachusetts
Hospital Type:	Community-High Public Payer Hospital
Total Staffed Beds in HFY22:	198, Mid-Size Hospital
Hospital System Affiliation:	Berkshire Health Systems
Hospital System Surplus (Deficit) in HFY22:	(\$28,743,507)
Change in Ownership HFY18-HFY22:	Not Applicable

Tax Status:	Non-profit
Trauma Center Designation:	Adult: Level 3
Total FTE's in HFY22:	2,460.95
FY22 Case Mix Index:	1.19
Public Payer Mix <sup>1</sup> :	72.6% / HPP Hospital
Percent of Total GPSR - Medicare/Medicaid/Commercial:	52% / 20% / 22%
CY21 Commercial Statewide Relative Price:	1.04

### FINANCIAL

#### GROSS AND NET PATIENT SERVICE REVENUES (GPSR & NPSR)

	HFY18	HFY19	HFY20	HFY21	HFY22
Inpatient GPSR	\$329.9M	\$329.8M	\$314.7M	\$322.7M	\$328.7M
Outpatient GPSR	\$688.0M	\$718.8M	\$677.6M	\$810.3M	\$856.8M
Total GPSR	\$1,017.8M	\$1,048.6M	\$992.3M	\$1,133.0M	\$1,185.5M
Inpatient NPSR per CMAD	\$11,702	\$11,786	\$11,741	\$12,230	\$12,055
Inpatient NPSR	\$173.8M	\$178.4M	\$164.4M	\$169.8M	\$170.6M
Outpatient NPSR	\$285.2M	\$281.4M	\$261.0M	\$315.5M	\$336.7M

\*Data Source: CHIA Hospital Cost Reports

#### REVENUE & EXPENSES

	HFY18	HFY19	HFY20	HFY21	HFY22
Operating Revenue	\$509.1M	\$527.0M	\$522.7M	\$587.3M	\$627.9M
Non-Operating Revenue <sup>3</sup>	\$19.1M	\$12.2M	\$21.3M	\$54.7M	(\$50.4M)
COVID Funding Included in Operating Revenue <sup>4</sup>	-	-	\$20.4M	\$13.2M	\$1.5M
Total Revenue	\$528.2M	\$539.2M	\$544.0M	\$642.0M	\$577.4M
Total Expenses	\$478.8M	\$499.1M	\$519.1M	\$545.3M	\$590.4M
Total Surplus (Deficit)	\$49.4M	\$40.1M	\$24.9M	\$96.7M	(\$12.9M)
Operating Margin	5.7%	5.2%	0.7%	6.5%	6.5%
Non-Operating Margin	3.6%	2.3%	3.9%	8.5%	(8.7%)
Total Margin	9.4%	7.4%	4.6%	15.1%	(2.2%)

\*Data Source: Standardized Financial Statements

#### SOLVENCY AND LIQUIDITY

	HFY18	HFY19	HFY20	HFY21	HFY22
Total Net Assets or Equity	\$440.0M	\$461.1M	\$457.2M	\$540.9M	\$498.9M
Current Ratio	1.4	1.4	1.6	1.4	1.4
Debt Service Coverage Ratio	10.0	8.9	10.7	64.1	5.3
Cash Flow to Total Debt	53.1%	50.2%	27.1%	58.3%	12.5%
Equity Financing Ratio	72.6%	74.4%	62.4%	69.1%	72.5%
Average Age of Plant	12.0	12.0	14.0	15.0	15.0

\*Data Source: Standardized Financial Statements

### UTILIZATION

Licensed Beds in HFY22:	318
Available Beds in HFY22:	292
Staffed Beds in HFY22:	198
HFY22 Percentage Occupancy:	84.9%
Inpatient Discharges in HFY22:	11,904
Change HFY21-HFY22:	(4.4%)
Percent of Total Region Discharges in HFY22:	13.2%
Percent of Statewide Total Discharges in HFY22:	1.6%
Inpatient Days in HFY22:	61,340
Change HFY21-HFY22:	2.1%
Percent of Total Region Inpatient Days in HFY22:	12.9%
Percent of Statewide Total Inpatient Days in HFY22:	1.5%
Average Length of Stay in HFY22:	5.2
Change HFY21-HFY22:	6.8%
Emergency Department Visits in HFY22:	50,357
Change HFY21-HFY22:	11.6%
Percent of Total Region Emergency Department Visits in HFY22:	13.1%
Percent of Statewide Total Emergency Department Visits in HFY22:	1.9%
Outpatient Visits in HFY22:	317,077
Change HFY21-HFY22:	0.4%

\*Data Source: CHIA Hospital Cost Reports

#### TOP DISCHARGES BY INPATIENT CASE (DRG) IN FY22

Inpatient Case (DRG) <sup>5</sup>	Discharges	Percent of Total Hospital Discharges
Septicemia & Disseminated Infections	856	7.2%
Drug & alcohol abuse or dep against med advice	770	6.5%
Alcohol & drug dep w/ rehab	719	6.1%
Heart failure	527	4.4%
Normal Neonate Birth	487	4.1%
Major Resp Infect & Inflam	450	3.8%
Vaginal delivery	393	3.3%
Alcohol abuse & dependence	266	2.2%
Opioid abuse & dependence	252	2.1%
Depression Exc Mdd	200	1.7%

\*Data Source: CHIA Hospital Discharge Dataset

#### TOP DISCHARGES BY COMMUNITY IN FY22

Community <sup>5</sup>	Discharges	Percent of Total Community Discharges
Pittsfield, MA	5,151	85%
North Adams, MA	1,565	84%
Adams, MA	748	83%
Dalton, MA	493	79%
Lee, MA	467	71%
Lenox, MA	446	79%
Williamstown, MA	352	82%
Great Barrington, MA	325	47%
Cheshire, MA	223	77%
Lanesboro, MA	213	79%

\*Data Source: CHIA Hospital Discharge Dataset

For descriptions of the metrics, please see the technical appendix.

<sup>1</sup> High Public Payer Hospitals (HPP) reported a minimum of 63% of gross patient service revenue from public payers.

<sup>2</sup> Effective HFY 2020, supplemental revenue is not included in net patient service revenue for all hospitals. Prior to HFY 2020, reporting of supplemental revenue varied by hospital.

<sup>3</sup> There was an accounting change adopted by most hospitals beginning in HFY 2020 in which unrealized gains and losses on investments are now recognized as non-operating revenue.

<sup>4</sup> Federal and State COVID-19 relief funding was distributed to hospitals as part of the Coronavirus Aid, Relief, and Economic Security (CARES) Act beginning in HFY2020. A portion of this funding was reported as operating revenue.

<sup>5</sup> Inpatient cases and communities with less than 25 discharges have been omitted from the Top Discharges by Inpatient Case (DRG) and Top Discharges by Community charts.



For more information, please contact:

CENTER FOR HEALTH INFORMATION AND ANALYSIS

501 Boylston Street  
Boston, MA 02116  
(617) 701-8100

www.chiamass.gov  
@Mass\_CHIA