

# REHABILITATION HOSPITAL

## Hospital Fiscal Year 2022 Hospital Profile

Rehabilitation hospitals provide intensive, post-acute rehabilitation services, such as physical, occupational, and speech therapy services. For Medicare payment purposes, hospitals are classified as rehabilitation hospitals if they provide more than 60% of their inpatient services to patients with one or more of 13 diagnoses listed in the federal regulations.

### REHABILITATION HOSPITALS

|  |  |
|--|--|
| Encompass Braintree Rehabilitation Hospital                | Encompass New England Rehabilitation Hospital                      |
| Encompass Rehabilitation Hospital of Western Massachusetts | Fairlawn Rehabilitation Hospital, an affiliate of Encompass Health |
| Spaulding Rehabilitation Hospital - Boston                 | Spaulding Rehabilitation Hospital - Cape Cod                       |
| Vibra Hospital of Southern Massachusetts                   | Whittier Rehabilitation Hospital - Bradford                        |
| Whittier Rehabilitation Hospital - Westborough             |  |

### REHABILITATION HOSPITAL COHORT: AT A GLANCE

|                                    |  |  |   |
|------------------------------------|--|--|---|
| <b>Total Staffed Beds:</b>         | 959 (17.8% of total non-acute hospital beds)       | <b>Total GPSR:</b>   | \$985,002,960 (26.9% of total non-acute hospital GPSR)    |
| <b>Median Percent Occupancy:</b>   | 63.9% < median of all non-acute hospitals (81.8%)  | <b>Percent of Total GPSR - Medicare/Medicaid/Commercial:</b> | 51%/ 20%/ 23%   |
| <b>Total Inpatient Days:</b>       | 229,862 (15.3% of total non-acute hospital days)   | <b>Inpatient GPSR:</b>                                       | \$722,852,736 (22.9% of total non-acute hospital IP GPSR) |
| <b>Total Inpatient Discharges:</b> | 14,682 (25.2% of total non-acute hospital beds)    | <b>Outpatient GPSR:</b>                                      | \$262,150,224 (52.2% of total non-acute hospital OP GPSR) |
| <b>Average Public Payer Mix:</b>   | 79.4% > average of all non-acute hospitals (71.0%) |  |   |

### REHABILITATION HOSPITAL METRICS

#### INPATIENT DAYS

|                        | HFY18  | HFY19  | HFY20  | HFY21  | HFY22  |
|------------------------|--------|--------|--------|--------|--------|
| Encompass Braintree    | 34,444 | 35,540 | 36,543 | 37,183 | 40,359 |
| Encompass New England  | 39,055 | 39,214 | 36,453 | 38,323 | 39,449 |
| Encompass Western Mass | 17,287 | 17,788 | 17,574 | 18,161 | 18,214 |
| Fairlawn               | 27,718 | 29,427 | 27,786 | 25,526 | 25,660 |
| Spaulding Boston       | 44,863 | 45,337 | 44,702 | 44,393 | 42,592 |
| Spaulding Cape Cod     | 14,876 | 14,869 | 15,311 | 15,981 | 14,526 |
| Vibra Southeastern     | 21,586 | 23,248 | 22,616 | 21,762 | 19,479 |
| Whittier Bradford      | 17,063 | 16,742 | 16,147 | 16,156 | 14,313 |
| Whittier Westborough   | 16,988 | 17,244 | 16,041 | 16,105 | 15,270 |

#### AVERAGE LENGTH OF STAY (DAYS)

|                        | HFY18 | HFY19 | HFY20 | HFY21 | HFY22 |
|------------------------|-------|-------|-------|-------|-------|
| Encompass Braintree    | 13.1  | 13.5  | 14.3  | 14.5  | 14.5  |
| Encompass New England  | 13.3  | 13.0  | 13.2  | 12.4  | 12.4  |
| Encompass Western Mass | 13.2  | 13.0  | 13.5  | 13.0  | 12.7  |
| Fairlawn               | 12.0  | 12.4  | 13.1  | 13.6  | 13.2  |
| Spaulding Boston       | 20.9  | 21.7  | 21.0  | 19.7  | 20.8  |
| Spaulding Cape Cod     | 14.1  | 13.7  | 14.8  | 15.8  | 15.7  |
| Vibra Southeastern     | 39.3  | 36.1  | 40.8  | 35.0  | 37.5  |
| Whittier Bradford      | 21.1  | 21.6  | 22.1  | 19.3  | 17.3  |
| Whittier Westborough   | 17.8  | 20.9  | 17.8  | 15.3  | 15.2  |

#### OUTPATIENT VISITS

|                        | HFY18   | HFY19   | HFY20   | HFY21   | HFY22   |
|------------------------|---------|---------|---------|---------|---------|
| Encompass Braintree    | 47,217  | 38,859  | 26,906  | 27,975  | 18,703  |
| Encompass New England  | 23,739  | 17,671  | 3,520   | 1       | 0       |
| Encompass Western Mass | 9,333   | 9,697   | 1,868   | 0       | 0       |
| Fairlawn               | 8,398   | 7,526   | 2,918   | 0       | 0       |
| Spaulding Boston       | 349,259 | 376,899 | 284,348 | 368,588 | 384,756 |
| Spaulding Cape Cod     | 118,759 | 133,379 | 97,759  | 127,189 | 129,360 |
| Vibra Southeastern     | 1,677   | 1,590   | 272     | 0       | 0       |
| Whittier Bradford      | 43,713  | 39,553  | 27,524  | 23,287  | 27,052  |
| Whittier Westborough   | 16,180  | 13,318  | 8,309   | 10,597  | 11,618  |

#### NET INPATIENT REVENUE PER PATIENT DAY

|                        | HFY18   | HFY19   | HFY20   | HFY21   | HFY22   |
|------------------------|---------|---------|---------|---------|---------|
| Encompass Braintree    | \$1,675 | \$1,705 | \$1,585 | \$1,627 | \$1,678 |
| Encompass New England  | \$1,585 | \$1,654 | \$1,694 | \$1,781 | \$1,798 |
| Encompass Western Mass | \$1,497 | \$1,593 | \$1,629 | \$1,741 | \$1,734 |
| Fairlawn               | \$1,593 | \$1,632 | \$1,557 | \$1,552 | \$1,557 |
| Spaulding Boston       | \$1,849 | \$1,889 | \$1,956 | \$2,006 | \$2,052 |
| Spaulding Cape Cod     | \$1,717 | \$1,886 | \$1,886 | \$1,900 | \$1,935 |
| Vibra Southeastern     | \$1,184 | \$1,204 | \$1,219 | \$1,282 | \$0     |
| Whittier Bradford      | \$1,401 | \$1,386 | \$1,518 | \$1,564 | \$1,685 |
| Whittier Westborough   | \$1,391 | \$1,425 | \$1,531 | \$1,692 | \$1,651 |

#### TOTAL NET OUTPATIENT REVENUE

|                        | HFY18   | HFY19   | HFY20   | HFY21   | HFY22   |
|------------------------|---------|---------|---------|---------|---------|
| Encompass Braintree    | \$5.0M  | \$4.9M  | \$3.3M  | \$3.6M  | \$2.8M  |
| Encompass New England  | \$2.2M  | \$1.8M  | \$0.4M  | \$0.0M  | \$0.0M  |
| Encompass Western Mass | \$0.7M  | \$0.8M  | \$0.2M  | \$0.0M  | \$0.0M  |
| Fairlawn               | \$0.7M  | \$0.8M  | \$0.3M  | \$0.0M  | \$0.0M  |
| Spaulding Boston       | \$47.6M | \$48.9M | \$43.7M | \$57.8M | \$57.5M |
| Spaulding Cape Cod     | \$14.8M | \$16.5M | \$13.0M | \$17.0M | \$16.2M |
| Vibra Southeastern     | \$0.2M  | \$0.1M  | \$0.0M  | \$0.0M  | \$0.0M  |
| Whittier Bradford      | \$5.3M  | \$4.8M  | \$3.2M  | \$3.9M  | \$3.8M  |
| Whittier Westborough   | \$1.3M  | \$1.2M  | \$0.7M  | \$0.9M  | \$1.0M  |

#### TOTAL REVENUE, COST, AND PROFIT IN HFY22

|                        | Operating Revenue | Total Revenue | Total Expenses | Income (Loss) | Total Margin |
|------------------------|-------------------|---------------|----------------|---------------|--------------|
| Encompass Braintree    | \$70.9M           | \$70.9M       | \$56.4M        | \$14.4M       | 20.4%        |
| Encompass New England  | \$71.1M           | \$71.1M       | \$58.0M        | \$13.2M       | 18.5%        |
| Encompass Western Mass | \$31.7M           | \$31.7M       | \$25.1M        | \$6.6M        | 20.9%        |
| Fairlawn               | \$40.0M           | \$40.0M       | \$37.2M        | \$2.9M        | 7.1%         |
| Spaulding Boston       | \$167.2M          | \$166.4M      | \$194.7M       | (\$28.3M)     | (17.0%)      |
| Spaulding Cape Cod     | \$44.9M           | \$44.7M       | \$51.8M        | (\$7.1M)      | (15.8%)      |
| Vibra Southeastern     | \$29.1M           | \$29.1M       | \$29.3M        | (\$0.2M)      | (0.6%)       |
| Whittier Bradford      | \$29.7M           | \$29.7M       | \$29.2M        | \$0.5M        | 1.5%         |
| Whittier Westborough   | \$28.3M           | \$28.3M       | \$25.8M        | \$2.6M        | 9.1%         |

For descriptions of the metrics, please see the technical appendix

<sup>1</sup> Data from the HFY2018 through HFY2022 CHIA Cost Reports.



For more information, please contact:

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